e-CARGE NEWSLETTER



Dholera Airport's New
Terminal: Revolutionizing
India's Cargo

New shipping route linking China, Vietnam, India launched



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INDIA LAUNCHES BHARAT CONTAINER LINE TO BOOST TRADE **GOOD AVAILABILITY ACROSS**

MAJOR CARRIERS

RATES:

STABLE WITH SLIGHT DECREASE

ON MAJOR ROUTES

CAPACITY:

85-90% OPERATIONAL



★ EXPRESS SERVICES RUNNING AT FULL CAPACITY

★ 3-4 DAYS AVERAGE TRANSIT TIME TO MAJOR HUBS

★ CHARTER OPTIONS READILY AVAILABLE

★ ADDITIONAL BELLY CAPACITY FROM NEW PASSENGER ROUTES



SEA FREIGHT

EQUIPMENT:

SUFFICIENT CONTAINERS AT

MAJOR PORTS

VESSEL SPACE: NORMAL BOOKING WINDOW

(10-14 DAYS)

RATES:

COMPETITIVE AND STABILIZING

MARKET CHALLENGES

- EQUIPMENT IMBALANCE IN TIER-2 CITIES
- PORT CONGESTION AT MAJOR TERMINALS
- RISING FUEL ADJUSTMENT FACTORS

OPPORTUNITIES

- PREMIUM SERVICES AVAILABLE
- SPECIAL RATES FOR VOLUME COMMITMENTS
- EXPRESS LCL CONSOLIDATION
- CROSS-TRADE SOLUTIONS

MARKET TRENDS:

- E-COMMERCE VOLUMES INCREASING
- MANUFACTURING EXPORTS STABLE
- AUTO SECTOR SHOWING GROWTH
- PHARMA SHIPMENTS CONSISTENT

RECOMMENDATIONS

- BOOK 3-4 WEEKS IN ADVANCE FOR SEA FREIGHT
- CONSIDER AIR-SEA COMBINATIONS
- PLAN FOR LONGER TRANSIT TIMES
- BUDGET FOR POTENTIAL RATE INCREASES





BUDGET 2025 ANNOUNCEMENTS FOR LOGISTICS & SUPPLY CHAIN INFRASTRUCTURE

Budget highlights niron 2025 the government's commitment to transforming India's logistics sector into a worldwide competitive ecosystem. These changes, which eliminate inefficiencies, use technology, and advocate sustainability, are opening the path for enhanced connection, lower prices, and increased availability of materials and information through many transformative efforts, as outlined below:

SHIPPING & MARITIME INDUSTRY

The Budget 2025 provides much needed relief to the ship building industry through exemption of BCD on key raw materials, components, consumables & parts for 10 years. This would boost the ship building industry, leading to large domestic & import – export demand for supply chain eco-system in India. Moreover, the announcement of a corpus of Rs. 25,000 crores for Maritime Development Fund would further enhance logistics support infrastructure for the maritime industry.

WAREHOUSING AND AIR CARGO

The announcement for facilitation of infrastructure and warehousing for air cargo and stream lining of screening & customs protocols would provide strong traction to the air cargo traffic, reducing delays, additional costs and potential damages / wastages of perishable goods.



PM GATI SHAKTI

The portal was launched few years ago, to provide a common platform for storage and access of country wide logistics information. The Government plans to provide access of this critical data to the private sector through the Budget 2025 announcement. This would assist the private sector in project planning and improving efficiency in the PPP projects. The records from this portal will be used by the National Geospatial Mission to develop foundational geospatial infrastructure and data.

BHARATTRADE NET ('BTN') AS A COMPLEMENT OF UNIFIED LOGISTICS INTERFACE PLATFORM

BTN would serve as an important digital infrastructure for international trade. This would provide a unified platform for import – export trades, with a repository of trade documentation and financing solutions. BTN would be aligned with the international practices.

SUPPORT FOR INTEGRATION WITH GLOBAL SUPPLY CHAINS



The Budget mentions facilitation by the Government for development of domestic manufacturing capacities for our economy's integration with global supply chains. Specific sectors will be identified based on objective criteria. Facilitation groups with participation of senior officers and industry representatives will be formed for select products and supply chains.

INDIA AS 'FOOD BASKET OF THE WORLD'

One of the prominent themes of the Budget 2025 has been elaborated with introduction several schemes for enhancing agricultural productivity, quality, seafood exports and food processing, boosting rural logistics, temperature-controlled storage / transportation and export logistics & supply chain opportunities. Some prominent announcements in the Budget 2025 included bringing self sufficiency in edible oil pulses, special program for vegetables & fruits, formation of 'Makhana board', scheme for enhancing seafood processing & exports, etc. Untapped regions such as Bihar and sectors such as seafood processing would provide significant opportunities to build & nurture efficient food supply chain.

COTTON AND FERTILIZER SUPPLY CHAINS

Another significant announcement in the Budget 2025 is about 'Mission for Cotton productivity' and Urea plant in Assam. Cotton & Urea, being seasonal produce & fluctuating demand commodities, the supply chain constitutes a complex ecosystem. There would be quantum boost to the logistics & warehousing infrastructure & business from these developments.

MSME AS A POWERFUL ENGINE FOR INDIA'S DEVELOPMENT JOURNEY

The Budget announcements are flooded with series of initiatives and schemes to boost the MSME sector. Unlike the large industries, MSME's supply chain currently lacks maturity due to the limitations of scale and investments. The budget initiatives, such as doubling the investment & turnover thresholds, enhancing credit guarantee cover and several other initiatives for the startups would provide the sector much needed confidence to reform the logistics, warehousing and supply chain technology. This sector would attract organized supply chain players, which would accelerate their growth to spearhead India's growth story.

NOIDA AIRPORT TO LAUNCH INTERNATIONAL FLIGHTS TO DUBAI, ZURICH, SINGAPORE



Noida International Airport is set to launch international flights to Dubai, Zurich, and Singapore in April 2025, boosting connectivity and growth in North India's aviation sector.

The airport will offer

to

Indian cities such as Mumbai, Bengaluru, Hyderabad, Dehradun, Lucknow, and Hubli, along with international flights to Singapore, Dubai, and Zurich. There is an intention to add Brussels and Munich towards the latter part of 2025, which further strengthens strategic connectivity in Europe.

services

TT GROUP AND AFCOM CARGO JOINTLY EXPAND AIR FREIGHT SERVICES

Group and AFCOM Cargo have announced a significant expansion their strategic partnership, originally established in 2022, now extending across multiple domestic international and destinations. With TT



Group appointed as the Global General Sales Agent (GSA) and AFCOM Cargo expanding its freighter fleet, this collaboration marks a major milestone in the dynamic air freight sector.

As part of its market expansion strategy, AFCOM Cargo is set to launch its new route MAA-CMB-MLE-MAA (Chennai-Colombo-Male-Chennai) on February 16, 2025. This service will operate on Thursdays (Day 4) and Sundays (Day 7) from Chennai, complementing its existing and upcoming routes, including MAA-BKKMAA (Chennai-Bangkok-Chennai) and MAA-SIN-MAA (Chennai-Singapore-Chennai).

INTERNATIONAL CARGO OPERATIONS SET TO RESUME AT VIZAG AIRPORT

International air operations cargo are set to resume Visakhapatnam International Airport, with the Andhra Pradesh Trade Promotion Corporation stepping in to take over the operations management



In addition to significantly developing the region's economy, the move is expected to bring relief to traders who have relied solely on road transport since 2019-20 for their exports and imports.

Pharmaceutical, textiles, and seafood industries are expected to benefit greatly from this initiative. The absence of international cargo facilities since 2019-20, when Visakhapatnam Airport last handled 470 tonnes of international cargo, has been a concern for exporters.



LUFTHANSA CARGO EXPANDS EUROPEAN

NETWORK

Lufthansa Cargo is set to expandits European air freight network in the Northern Summer 2025 season, with the introduction of a new freighter service connecting Frankfurt and Katowice. The



airline will deploy its Airbus A321 Freighter on this route, reinforcing its commitment to strengthening cargo operations across Central and Eastern Europe.

Starting from April 3, 2025, Lufthansa Cargo will operate two weekly flights between Frankfurt (FRA) and Katowice (KTW). This new cargo connection is expected to enhance trade links in Poland and Germany with a reliable and efficient logistics solution.

The newly announced Frankfurt-Katowice service will operate on a twice-weekly basis, utilizing the Airbus A321 Freighter (A321F). The flight schedule is as follows:

Flight LH8318 departs Frankfurt (FRA) at 14:20, arriving in Katowice (KTW) at 15:55.

Flight LH8319 departs Katowice (KTW) at 17:25, returning to Frankfurt (FRA) at 19:00.

These flights will operate on Thursdays and Saturdays, ensuring a consistent and efficient cargo service for businesses in both Germany and Poland.







NEW UPS AIR ROUTE TARGETS TRADE FROM FRANCE TO HONG KONG



UPS has introduced an atypical air cargo route focused on reverse trade from Paris to Hong Kong to support exporters in France.

The primary flow of goods by air and ocean tends to be from Asia to Europe because that is where low-cost manufacturing centers and a large consumer market are located. Backhaul routes tend to carry less cargo

The integrated express delivery and logistics company informed select news outlets that it is operating a Boeing 747-8 freighter five times per week from Paris Charles de Gaulle Airport to Hong Kong to meet growing export demand from French businesses. Primary customers include makers of wine, perishable foods, luxury goods, medical products and aerospace components

service makes economic sense because Hong Kong has large consumer bases for high fashion, food and drinks, as well as growing sectors for contract manufacturing of dental and pharmaceutical products, UPS said.

EMIRATES TO SET UP CARGO HUB AT KARACHI AIRPORT

The United Arab Emirates (UAE)'s flag carrier Emirates Airline has decided to establish a cargo business hub at Karachi's Jinnah International Airport.

According to reports, Emirates has requested 90,000 square feet of space at the Karachi airport's cargo terminal. The decision to create a cargo hub in Karachi comes in response to the growing demand for cargo business.

DHOLERA AIRPORT'S NEW TERMINAL: REVOLUTIONIZING INDIA'S CARGO

India's air cargo industry is set to receive a significant boost with the development of a new international cargo terminal at Dholera International Airport (DIACL) in Gujarat. This new terminal is poised to become a major cargo handler, enhancing the country's logistics capabilities and supporting its booming air cargo trade.

The new airport, the third in Gujarat, has also been designed to support New Delhi's ambitious Delhi-Mumbai Industrial Corridor (DMIC) project, touted as the largest infrastructure push in the country, with an original budget of some \$90bn. The project, estimated to cost around \$150 million, is a joint venture between the Airports Authority of India (AAI) and two state entities. The terminal, spanning 10,700 square feet, is expected to commence international operations byJune or July this year.

With the new terminal, DIACL aims to handle export and import cargo volumes reaching 20,000 tonnes in 2025–26, with projections rising to 273,000 tonnes over the next two decades. This development is crucial as Gujarat's main

international airport in Ahmedabad has already reached its saturation point.

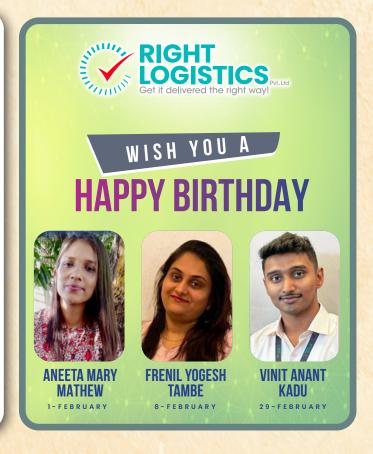
The new airport is also designed to support the ambitious Delhi-Mumbai Industrial Corridor (DMIC) project, which is considered the largest infrastructure push in the country. This project aims to enhance connectivity and economic growth between Delhi and Mumbai, further solidifying India's position as a global trade and logistics leader.

Dholera is set to become a key semiconductor manufacturing hub, making the airport project even more significant. The integrated cargo community ecosystem linking multiple airports will enhance the pace of cargo flow, especially given their strategic proximity to seaports for potential multimodal synergies.



EMIRATES SKYCARGO WET-LEASES TWO BOEING 747 FREIGHTERS

To meet the burgeoning global demand, Emirates SkyCargo has wet-leased two additional Boeing 747 freighters, starting 2025 witha15%increaseinmaindeckcargocapacity compared to January 2024. The multi-year lease for the Boeing 747s was signed with the Compass Group, one of Emirates SkyCargo's long standing and most reliable partners, says an official release. "This investment in additional Boeing 747F capacity enables the airline to unlock immediate capacity to cater to customer demand while the partners discuss avenues for further expansion of the collaboration." Emirates SkyCargo's leasing strategy complements its owned fleet, which continues to grow, the release added. In 2024, the airline received two of its new Boeing 777 Fs, which immediately entered service, with a focus on the increasing demand of e-commerce shipments from Asian markets.



ARKAS LINE LAUNCHES NEW INDIA-MED SERVICE

Arkas Line has launched a new service, India Med Service (IMS), which will deliver cargo from the Mundra and Nheva Sheva ports to commercial centres in India's railway connection.

The new service began on 11 February, with four vessels with a capacity of 2,500 - 2,800 TEU.As of June 2025, the number of vessels in this service will have increased to five with weekly operations continuing.

The IMS route will pass through the following ports: Ambarli, Evyap, Aliaga, Mersin, Agaba, Jeddah, NhavaSheva, Mundra, Jeddah, Agaba, Alexandria, and Ambarli.

The India Med Service is intended to provide quick and effective transit times between India, the Mediterranean, and the Red Sea region, which are important trading hubs for Indian firms.

COSCO SHIPPING NAMES FIRST METHANOL DUAL-FUEL CONTAINERSHIP



COSCO SHIPPING has named China's first 16,000 TEU methanol dual-fuel containership, M.V. "COSCO SHIPPING YANGPU" at Yangzhou. The naming ceremony took place on 18 February, which also happened to be the ninth anniversary of COSCO SHIPPING's restructuring.



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MAERSK, COCHIN SHIPYARD PARTNERS FOR SHIPBUILDING

Maersk and Cochin Shipyard Ltd (CSL) have signed a MoU to explore collaborative potential in ship repair, maintenance, and construction in India.

This partnership is consistent with the Government of India's Vision 2047 marine ambitions and recent Union Budget 2025-26 declarations to put India among the top five global maritime hubs.

According to the MoU, Maersk will use its knowledge as an off-taker in its global fleet to capabilities, expand CSL's emphasising containership maintenance, repair, and drydocking operations

Shipping SNIPPETS

INDIA LAUNCHES BHARAT CONTAINER LINE TO BOOST TRADE

The Indian government has laid out plans to develop a brand new containerline. To be called Bharat Container Line, the new entity will have around 100 ships in its fleet, including ships on charter. Details as to when the liner will launch have yet to be revealed with officials saying it will be a public/private joint venture.

India has never had a large container footprint. The country's largest international player, the Shipping Corp of India (SCI), operates just four containerships.



KENYA, OMAN EYE DIRECT SHIPPING ROUTE AND AVIATION PARTNERSHIP

This emerged following a meeting between Faisal Abdullah Al Rowas, the chairman of the Oman Chamber of Commerce and Industry, on the sidelines of the 8th Indian Ocean Conference. Establishing direct maritime routes would streamline the transportation of goods, reducing transit times and minimizing logistical complexities. This efficiency is crucial for perishable goods like Kenya's agricultural exports, including tea, coffee, and fresh produce. With the direct shipping lines, eliminating intermediary ports could lead to lower shipping costs, making Kenyan products more competitive in the Omani market. Conversely, Omani goods would become more affordable for Kenyan consumers and businesses.

NEW SHIPPING ROUTE LINKING CHINA, VIETNAM, INDIA

The Vietnam
Maritime Corporation
(VIMC) partnered
with Guangxi Beibu
Gulf Port Group of
China on February

LAUNCHED



18 to launch a new container shipping route connecting the ports of China's Beibu Gulf, Vietnam's Hai Phong and India's Kolkata.

The first public container shipping service between Beibu Gulf Port and Hai Phong Port is poised to facilitate seamless trade among China's Guangxi, northern Vietnam, eastern India and even Bangladesh. It will see the export of Chinese goods such as glass, paper products, and energy storage batteries, while imports comprise wood chips, starch, spices, sandstone, and food products.

VIMC Deputy General Director Le Quang Trung hailed the launch as an important milestone for the regional maritime industry, describing it as a strategic gateway that will unlock new trade opportunities involving China, Vietnam and India.

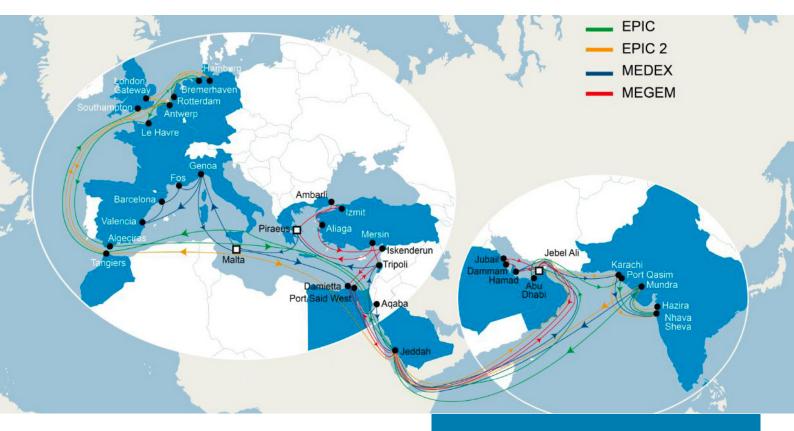
This route is destined to become a key strategic trade axis, contributing to the sustainable growth of both the regional and Vietnamese maritime industries, he said.





CMA CGM STRENGTHENS ITS PRESENCE IN THE EUROPE-MED-MIDDLE EAST & INDIA SUBCONTINENT TRADES

IMPROVES EPIC, EPIC2 MEDEX AND MEGEM SERVICES



The CMA CGM Group, a world leader in shipping and logistics, is reinforcing its presence through improved port coverage and vessel deployment on its EPIC, EPIC2, MEDEX and MEGEM services, allowing for increased connectivity to the global CMA CGM solutions. These new improvements will be implemented from January 2021 onwards and will offer enhanced transit times to our customers.

EPIC services will offer the fastest connections from the Middle East and the Indian subcontinent to Northern Europe. Transshipment opportunities will deliver increased coverage to and from Red Sea, East Africa, South America, West Africa, USA East Coast, US Gulf, Canada, Scandinavia, Poland, Baltic states, Russia. CMA CGM will operate 5 vessels on the EPIC North Europe service, thus having the operational lead on this historical trade of the CMA CGM Group.

MEDEX and MEGEM services will include a Westbound call in Tripoli, Lebanon. As a new hub within the country, this will allow our clients to connect with the Black Sea, the East Mediterranean and North Africa trades

EPIC Service Rotation: Southampton, Bremerhaven, Rotterdam, Antwerp, Le Havre, Algeciras, Jeddah, Jebel Ali, Abu Dhabi, Port Qasim, Nhava Sheva, Mundra, Jeddah, Tangier

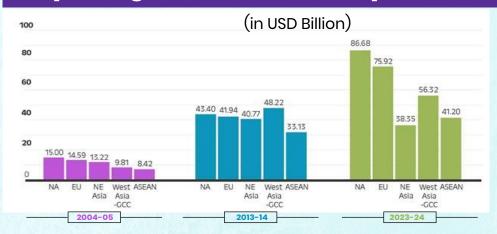
EPIC 2 Service Rotation: Rotterdam, Hamburg, London, Antwerp, Tangier, Jeddah, Jebel Ali, Karachi, Nhava Sheva, Hazira, Mundra, Jeddah, Tangier

MEDEX Service Rotation: Tripoli, Piraeus, Malta, Genoa, Valencia, Barcelona, Fos, Genoa, Malta, Damietta, Aqaba, Jeddah, Hamad, Jebel Ali, Karachi, Nhava Sheva, Mundra, Jeddah

MEGEM Service Rotation: Port Said, Tripoli, Mersin, Piraeus, Izmit, Istanbul, Aliaga, Iskenderun, Damietta, Jeddah, Jebel Ali, Hamad, Dammam, Jubail, Jebel Ali, Jeddah



Top 5 Regions for India's Exports Over the Years





India's exports have reached an all-time high of USD 778.21 billion in 2023-24, marking a significant 67% increase from USD 466.22 billion in 2013-14. This surge highlights India's growing influence in global trade, backed by robust performances in both merchandise and services exports.

Key Highlights of India's Export Growth

- Total Exports (2023-24): USD 778.21 billion
- Growth Since 2013-14: 67%
- Merchandise Exports: USD 437.10 billion
- Services Exports: USD 341.11 billion
- Top Export Destinations: USA, UAE, Netherlands, China, Singapore, UK, Saudi Arabia, Bangladesh, Germany, Italy
- Key Growth Sectors: Electronics, Pharmaceuticals, Engineering Goods, Agriculture

Export Performance in FY 2024-25

The export momentum has carried into FY 2024-25, with cumulative exports during April-December 2024 reaching USD 602.64 billion, a 6.03% rise from USD 568.36 billion in the same period of 2023. This sustained growth reflects the success of India's strategic trade policies, expanding manufacturing capabilities, and improved market access.

Breakdown of Export Growth

(USD Billion)

Year	Merchandise Exports	Services Exports	Total Exports
2013-14	314.00	152.22	466.22
2023-24	437.10	341.11	778.21

Merchandise Exports:

- Increased from USD 314 billion in 2013-14 to USD 437.10 billion in 2023-24.
- Boosted by sectors like electronics, pharmaceuticals, and engineering goods.

Services Exports:

- Grew from USD 152 billion in 2013–14 to USD 341.11 billion in 2023–24.
- IT, financial, and business services played a crucial role in this expansion.

Top Export Destinations in 2023-24

Country	Share of Total Exports (%)	
USA	17.90%	
UAE	8.23%	
Netherlands	5.16%	
China	3.85%	
Singapore	3.33%	
UK	3.00%	
Saudi Arabia	2.67%	
Bangladesh	2.55%	
Germany	2.27%	
Italy	2.02%	

These top 10 destinations accounted for 51% of India's total exports in 2023-24, showcasing a well-diversified export portfolio.

Sectoral Growth in India's Exports

Mobile Phones:

- o Exports surged to USD 15.6 billion in 2023-24 from just USD 0.2 billion in 2014-15.
- o Domestic production rose from 5.8 crore units (2014-15) to 33 crore units (2023-24).

Pharmaceuticals:

- o India is the 3rd largest drug producer globally by volume.
- o Exports grew from USD 15.07 billion in 2013-14 to USD 27.85 billion in 2023-24.

Engineering Goods:

o Exports reached USD 109.32 billion in 2023-24, up from USD 62.26 billion in 2013-14.

Agricultural Products:

o Grew from USD 22.70 billion in 2013-14 to USD 48.15 billion in 2023-24.



Government Initiatives Boosting Exports Foreign Trade & Export Promotion

- Foreign Trade Policy (FTP) 2023: Incentivises exporters and simplifies business processes.
- Interest Equalisation Scheme (IES): Extended until August 2024 with a ₹12,788 crore allocation.
- RoDTEP & RoSCTL Schemes: Provide tax and duty reimbursements for exporters.
- Districts as Export Hubs: Infrastructure and market linkages for high-potential products.
- Trade Infrastructure for Export Scheme (TIES): Supports infrastructure development.

Infrastructure & Logistics

- National Logistics Policy (NLP) & PM GatiShakti: Reduce logistics costs and enhance connectivity.
- Production-Linked Incentive (PLI) Schemes: Boost manufacturing in key sectors with ₹1.97 lakh crore allocation.
- Bharat Mart in Dubai: Facilitates MSME exports to GCC, Africa, and CIS markets.

Ease of Doing Business & Digital Trade

- National Single Window System (NSWS): Simplifies approvals for exporters.
- Trade Connect e-Platform: Links businesses with Indian missions for seamless trade facilitation.
- E-Commerce Export Hub (ECEH): Targets \$100 billion in e-commerce exports by 2030.
- ICEGATE Digital Platform: Modernises customs with e-filing and real-time tracking.

India's export growth is a testament to its strengthened manufacturing base, strategic policy measures. and improved trade infrastructure. With continued government support, India is poised to sustain and accelerate this momentum, reinforcing its position as a global export powerhouse. The diversification into highvalue sectors like electronics, pharmaceuticals, and digital trade highlights the nation's evolving role in global commerce, ensuring long-term economic resilience and competitiveness.

INDIA POST POISED TO BE A PUBLIC LOGISTICS GIANT

India Post to evolve into a public logistics giant, boosting rural economy and expanding services by 50-60% in the next 3-4 years.

India Post is set to undergo a major transformation, with plans to shift its focus towards becoming a large public logistics company. The initiative, announced by Communications Minister Jyotiraditya Scindia in September 2024, aims to increase India Post's revenue by 50-60% over the next 3-4 years.

With its vast infrastructure, including 150,000 rural post offices and 240,000 Dak Sewaks, India Post will act as a catalyst for the rural economy, bridging critical supply chain gaps for MSMEs, agricultural entrepreneurs, and rural artisans. The government has allocated Rs 27,099 crore for the department's expansion in FY26, up from INR 25,793 crore in FY25.

In addition to logistics, India Post will expand services such as rural community hubs, direct benefit transfers, credit services for micro enterprises, and assisted digital services. The push for high-speed internet through the BharatNet programme will also enhance connectivity in rural areas, supporting the initiative's growth.

JNPA HANDLES 635,665 TEUS IN JAN 2025

Jawaharlal Nehru Port Authority (JNPA) handled 635,665 TEUs in January 2025, an increase of 23.21 percent compared to January 2024. JNPA handled 6,013,086 TEUs of container traffic from April 2024 to January 2025, which is higher by 14.08 percent compared to the corresponding period in the previous financial year, says an official release. "During January 2025, JNPA handled 641 container rakes and 101,984 TEUs as compared to 542 rakes and 84,752 TEUs during the corresponding period in the previous financial year. This is the highestever rail traffic handled in a month, surpassing the previous highest of 100,166 TEUs in March 2010." From April 2024 to January 2025, JNPA handled 5,630 container rakes and 891,988 TEUs as compared to 5,338 rakes and 851,153 TEUs during the corresponding period in the previous financial year, the release added. JNPA is developing an all-weather, deep-draft, greenfield port at Vadhvan, Maharashtra, which is poised to be among the top 10 ports globally.

For feedback / enquiries, please contact:

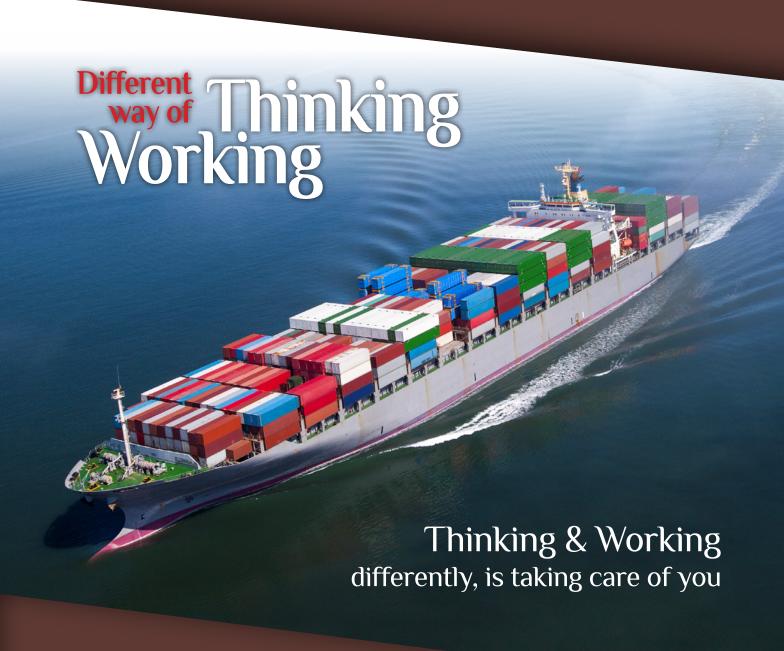


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