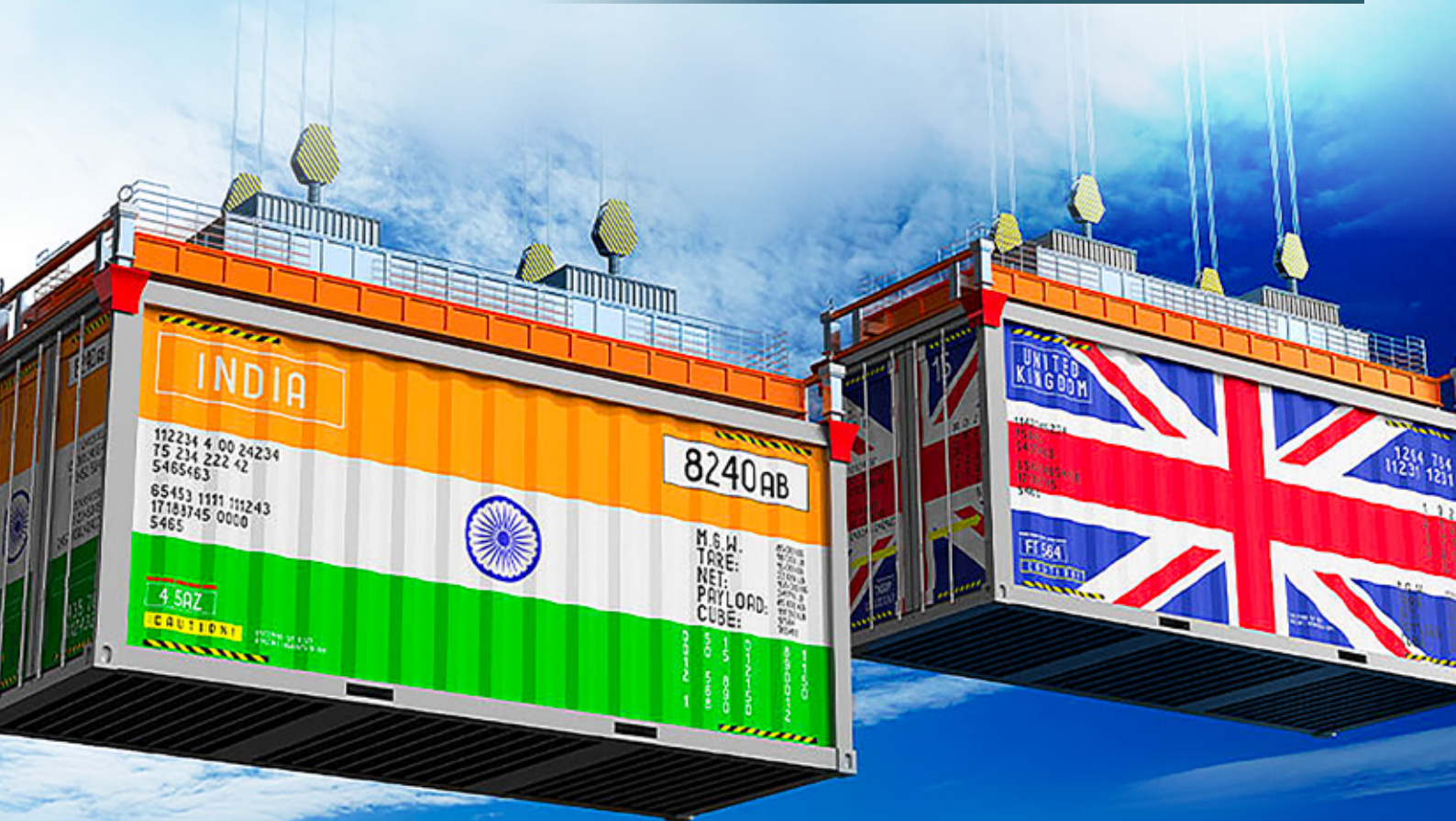


e-CARGO NEWSLETTER

e-Newsletter from **RIGHT LOGISTICS**



INDIA-UK TRADE PACT SET TO BOOST GROWTH IN AIR CARGO INDUSTRY

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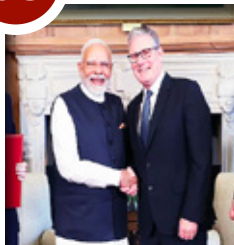
FREIGHT MARKET
UPDATE

08

GREATER NOIDA TO HOST
RS.1,200 CRORE MULTIMODAL
LOGISTICS PARK

W D I S N

03 COVER STORY



INDIA-UK TRADE
PACT SET TO
BOOST GROWTH
IN AIR CARGO
INDUSTRY

05



RIGHT LOGISTICS
OPENING ITS
BRAND-NEW OFFICE
IN CHENNAI

06 SNIPPETS



LUFTHANSA
CARGO
PARTNERS WITH
INDIGO

07 AIR CARGO



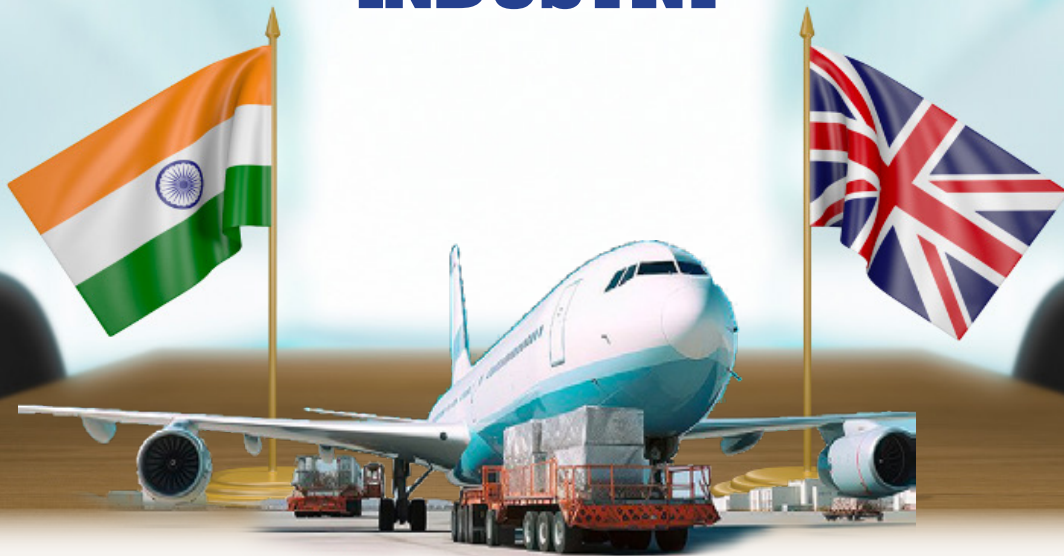
DELHI AIRPORT
HANDLES 1 MN
TONNES OF CARGO
FOR SECOND YEAR IN
A ROW

09 SHIPPING



CONCOR LAUNCHES
DIRECT EXPORT
CONTAINER SERVICE
FROM CHENNAI TO
JEBEL ALI

INDIA-UK TRADE PACT SET TO BOOST GROWTH IN AIR CARGO INDUSTRY



Airlines are gearing up for a surge in cargo volumes following the signing of the India-UK Comprehensive Economic and Trade Agreement (CETA) last week, which promises to reshape the freight landscape between the two nations.

The landmark deal, hailed as a major economic milestone, will grant duty-free access to 99% of Indian exports and aims to double bilateral trade to over \$110 billion by 2030.

For carriers operating between India and the UK, the trade agreement presents an opportunity to boost yields and improve cargo product mix, particularly as demand grows across a variety of export sectors.

"India is a vital market for our business, and this agreement will further build on our longstanding customer relationships to unlock fresh opportunities for trade," said David Shepherd, CEO of IAG Cargo, the logistics arm of the International Airlines Group (IAG), which owns British Airways.

"We look forward to supporting our customers as they leverage the opportunities that the free trade agreement brings," Shepherd added.

Currently, around 40 non-stop flights operate daily between India and the UK, with London Heathrow serving as the top European hub for Indian travellers and a critical point for cargo flows.

Air India remains the market leader on the route, although it has temporarily reduced capacity

following last month's Ahmedabad crash. British Airways and Virgin Atlantic follow, with Indian low-cost carrier IndiGo also entering the UK market via Manchester.

While West Asian and European carriers operating freighters also support trade between the countries, Indian and UK airlines stand to benefit significantly from the tariff reductions.

Cargo exported from India typically includes perishables, garments, pharmaceuticals, courier shipments and increasingly, high-tech components and machinery parts.

Virgin Atlantic noted a shift in commodity types in recent years and reported strong demand for inbound shipments to India, fuelled by rising consumer spending.

Industry sources point out that India's export-heavy trade balance ensures more attractive freight rates for outbound cargo. "Capacity addition and cost competitiveness will be key for airlines to tap higher demand resulting from the trade agreement," said Manoj Singh, a senior aviation cargo professional.

He also highlighted infrastructure developments such as new cargo terminals under construction in Ahmedabad, Navi Mumbai and Jewar, which are expected to further support future growth.

As trade ties deepen and logistics demand rises, airlines are preparing to enhance product offerings and forge stronger partnerships with airports and stakeholders, in order to fully capitalise on the benefits of the new agreement.

JULY 2025

FREIGHT MARKET UPDATE

Ex INDIA

CONGESTION AT MAJOR PORTS:

Ports like Nhava Sheva, Chennai, and Mundra are experiencing delays due to inland depot flooding and monsoon disruptions of Empty Container Depots (ECDs), which is restricting available export slots.

SPOT RATE VOLATILITY:

Asia-US and Asia-EU routes are seeing high volatility, especially amid Peak-Season Surcharge (PSS) pressure.

INDIA-US CORRIDOR:

A 15% increase in container volume from India to the US has driven FCL rates up 20% in recent months due to higher fuel surcharges and PSS

CONTAINER SHORTAGES:

Monsoon-induced flooding at Mundra ECDs has trapped empty containers and delayed repositioning—a major bottleneck.

OCEAN
UPDATE

India -> North America/Europe:

International belly space has improved slightly, driven by decreased outbound passenger demand, providing better odds for spot space on major carriers.

INTRA-ASIA ROUTES

remain tight, especially via UAE hubs and Southeast Asia, increasing competition for available capacity

ALL SIX MAJOR AIRPORTS

Delhi, Mumbai, Bengaluru, Chennai, Hyderabad, and Kolkata—handle approximately 82–90% of India's air cargo, often reaching peak occupancy during export surges.

SPOT RATES

remain relatively stable but can fluctuate $\pm 5\text{--}10\%$ based on seasonal demand and acute space pressure.

New Gateway Opportunities

Delhi remains the primary gateway hub with robust capacity.

Bangalore's new domestic terminal supports rising pharma & perishable volumes

Nashik airport saw a $\sim 4\times$ surge in international cargo (2,416 MT) in Q1 FY26, showing strong regional export growth

Rajkot airport (cargo operations in August)

AIR
UPDATE



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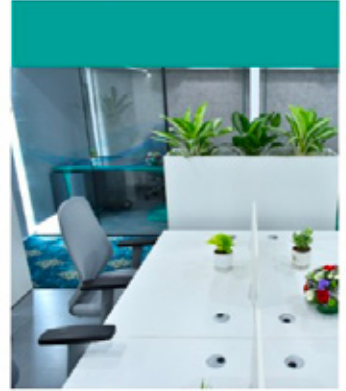


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RIGHT LOGISTICS IS GROWING, & SO IS OUR SPACE.

THANK YOU FOR BEING PART OF THE JOURNEY.



We're thrilled to announce the opening of our brand-new office in Chennai — a bold step forward in our journey of growth and excellence.

This new space isn't just an address — it's a testament to our expanding footprint, growing team, and unwavering commitment to delivering the right logistics solutions, the right way.

Thank you to everyone — our team, partners, and clients — for your continued trust and support.

Here's to new beginnings and stronger connections!

DELHI AIRPORT HANDLES 1 MN TONNES OF CARGO FOR SECOND YEAR IN A ROW



Delhi's Indira Gandhi International Airport achieved a major milestone by handling over 1.1 million tonnes of cargo in the financial year 2025, marking the second consecutive year it has surpassed the

one-million-tonne benchmark.

According to figures released by the Delhi International Airport Ltd, the airport handled 1.109 million tonnes of cargo, reflecting an 11% year-on-year growth compared to FY24.

The total includes 0.73 million tonnes of international cargo and 0.38 million tonnes of domestic cargo, underscoring the airport's pivotal role in both global and domestic trade.

INDIA POST MULLS DEDICATED CARGO SPACE ON AIRLINES FOR FASTER DELIVERIES

The Department of Posts is exploring the possibility of "hard blocking" cargo space on commercial airlines to expedite the domestic transmission of mail and parcels, senior officials said. The move is aimed at securing reserved cargo space with firm legal and logistical commitments to ensure time-sensitive deliveries are not delayed due to space constraints.



FIRST INTERNATIONAL CARGO IMPORTS TAKE OFF AT PUNE AIRPORT

Pune Airport has officially commenced international cargo imports with the arrival of three consignments. These included electronic components for automobiles and fertiliser-related chemicals, shipped from London's Heathrow Airport via Delhi through transshipment. All three shipments were transported by Air India. The third consignment—personal artefacts—was flown in directly from Bangkok, marking the airport's entry into global cargo operations, said reports. Between April 2024 and May 2025, a total cargo (domestic and international) of 78,688 metric tonne (MT) was moved from the airport. Of this, just 169.2 MT was international cargo exports. To date, Pune airport has only recorded international cargo exports. These typically consist of auto parts and perishables like fruits and vegetables. Earlier Pune Airport was facing turbulence due to delays in clearances from BCAS.

RAJKOT AIRPORT GETS GREEN LIGHT FOR CARGO HANDLING

Rajkot International Airport has received formal approval to commence cargo operations through its passenger terminal starting Wednesday, even as the airport's dedicated cargo terminal remains under construction.



The move comes as a major relief for local silver, gold and imitation jewellery manufacturers, who are among the primary users of air cargo services in the region. Currently, around 8,000 to 12,000 kg of precious metal ornaments are transported daily to Ahmedabad Airport for shipment.

LUFTHANSA CARGO PARTNERS WITH INDIGO

Lufthansa Cargo has announced a new cooperation with IndiGo CarGo on its transpacific freighter service from Ho Chi Minh City to Los Angeles. The German cargo carrier mentioned in a LinkedIn post that, in a unique arrangement that began last weekend, IndiGo CarGo will operate a dedicated A321 freighter from Dhaka (DAC) via Kolkata (CCU) to Ho Chi Minh City (SGN), carrying freight bound for the U.S. This cargo will then be transported onward on Lufthansa Cargo's transpacific freighter service from Ho Chi Minh City to Los Angeles (LAX). It mentioned that the full routing from Dhaka to Los Angeles is bookable via IndiGo CarGo, while Lufthansa Cargo continues to offer capacity on the Ho Chi Minh City to Los Angeles sector through its own booking channels.



AMBER WINGS SECURES DGCA APPROVAL FOR INDIA'S FIRST HYBRID CARGO DRONE



Amber Wings claims to have become the first to receive approval for a hybrid cargo drone from the Directorate General of Civil Aviation (DGCA).

Called ATVA-1, Amber Wing's drone has been approved for 24/7 commercial use, including at night, something no other cargo drone operator in India has been permitted to do until now. Following the certification, the startup will now steadily launch pilots across India.

Notably, the IIT Madras-incubated startup has two DGCA-certified drones – ATVA-1 for logistics and Vihaa for agritech.

While Vihaa is an agri-drone with a tank capacity of 10 litres and a spraying capacity of 30 acres per day, ATVA-1 is a fixed-wing vertical take-off and landing (VTOL) drone with a wingspan of 1.7 metres.

ATVA-1 is capable of carrying up to 2 kg payloads and can fly up to 60 km in straight-line conditions, with a tested range of over 55 km even when fully loaded. The startup claims that the drone was built over six prototypes and 10,000 km of flight testing.

This drone is also capable of precise rooftop landings using real-time kinematic (RTK) positioning, making it especially suitable for tightly packed Indian cities. It is this aspect that Amber Wings wants to use to drive its logistics play.

OPEN THE DOOR FOR NEW DIRECTION



GREATER NOIDA TO HOST Rs.1,200 CRORE MULTIMODAL LOGISTICS PARK

In a significant step toward enhancing industrial infrastructure, Greater Noida is set to become a key logistics hub in northern India with the development of a ₹1,200 crore multimodal logistics park. Strategically located near the upcoming Noida International Airport, the 174-acre facility is poised to transform the region's warehousing and cargo-handling capabilities while generating over 5,000 employment opportunities.

Part of Uttar Pradesh's 2024 logistics policy, the project is expected to significantly improve freight efficiency and attract substantial private investment. The park's location offers direct access to both the eastern and western Dedicated Freight Corridors, bolstering its appeal as a central node in India's logistics network.

According to officials from the Greater Noida Industrial Development Authority (GNIDA), several Gujarat-based companies are currently vying for a 90-year lease on the land. These firms plan to establish advanced warehousing complexes, cargo terminals, and value-added logistics infrastructure, aligned with the state's broader vision of transforming Uttar Pradesh into a leading investment destination.

Industry experts view the initiative as a game-changer for freight movement across North

India. The logistics park will facilitate multimodal connectivity and streamline operations through its proximity to the Container Corporation of India (CONCOR)-managed dry port, enabling seamless export-import container handling.

The project, which falls under the approved Greater Noida Master Plan 2041, also includes a dedicated skill development centre aimed at upskilling the regional workforce. This aligns with the national agenda of decentralising freight operations from overburdened metro cities to more accessible and infrastructure-ready suburban areas.



Shipping

SNIPPETS

CONCOR LAUNCHES DIRECT EXPORT CONTAINER SERVICE FROM CHENNAI TO JEBEL ALI

The Container Corporation of India Ltd. (CONCOR) has taken a significant leap in expanding its global logistics footprint with the launch of a direct export container service from Chennai Port to Jebel Ali, United Arab Emirates.

The inaugural shipment, comprising four TEUs, was flagged off on August 1, 2025, aboard the vessel MV Whutthi Bhum. The new service opens a crucial trade corridor linking Chennai to major destinations in the Middle East and the Far East, including China.

By deploying CONCOR-owned containers, the initiative is set to provide seamless, end-to-end logistics solutions for Indian exporters, simplifying access to international markets.

"This is more than just moving containers – it's the start of a bold new logistics strategy," a senior CONCOR official stated. "We are connecting Chennai to the world with smart, scalable, and efficient solutions for India's exporters."

Industry analysts view the development as a milestone in CONCOR's transformation into a globally integrated logistics provider, leveraging India's robust port infrastructure to strengthen trade flows and enhance competitiveness for domestic exporters.



NIGERIA STARTS FIRST DOMESTIC CONTAINER SHIPPING LINE

Clarion Shipping West Africa is starting what it calls "Nigeria's first fully indigenous container liner," as it looks to build regional trade and improve service versus the transshipment options of the major carriers. The company celebrated the launch of the service at Tin Can Island Port in Lagos on July 3.

The first vessel, Ocean Dragon (6,100 dwt), arrived after a 60-day trip from China, marking the start of the Nigerian-owned shipping line. The company said it had been challenging to complete the transaction in part because of language barriers, technical issues, and an engine failure in Malaysia. They also mentioned the challenges of flying Nigerians to China to be the first crew while saying, "We wanted to make sure it was a Nigerian crew."

Built in 2014, the 322-foot (98-meter) vessel was acquired from its Chinese owners. While it is registered in Panama, the company highlights that 70 percent of the crew is from Nigeria, and it hopes to increase this to support the expansion of the domestic maritime industry. The ship has a capacity to transport 349 TEU.

The initial service plan calls for a focus on moving containers between Nigeria's ports, with the company encouraging the government to enforce cabotage rules. It expects to have an



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**Different
way of Thinking
Working**



**Thinking & Working
differently, is taking care of you**

Our multi disciplinary team offers unequivocal expertise in transportation and logistic needs.